



**PREET LIFE CARE**

**COMPENSATION PLAN**

## About Us

Preet Life Care Private Limited is much more than a company. It is a revolutionary idea that has transcended itself beyond the ordinary. It is a commitment that brings a positive change in the lives of people it touches, through its genuine quality products that are value-for-money and by opening profitable and career-oriented opportunities for the motivated youth....

## Our Mission

Preet Life Care Private Limited is dedicated to spread quality lifestyle in the Society and help people choose value-for-money products for healthy and better living.

## Our Vision

To be a reputed Company of Smart people who add value across generations.

## Types of Income

1. Retail Profit
2. Business Opening Incentive
3. Sales & Marketing Matching Incentive
4. Mentor Incentive
5. Overriding Bonus
6. Diamond Incentive
7. Performance Reward

## Preet Life Care Compensation Plan

Once a consumer is satisfied with the quality of Preet Life Care products, he / she may sell / market the Preet Life Care products to their friends, relatives, contacts, etc. and earn financial benefits in the form of incentives and rewards. To earn these incentives and rewards, consumer have to become a Direct Seller of Preet Life Care by accepting the Direct Seller Contract, providing KYC details and abiding by the terms and conditions of Preet Life Care Private Limited.

# Retail Profit

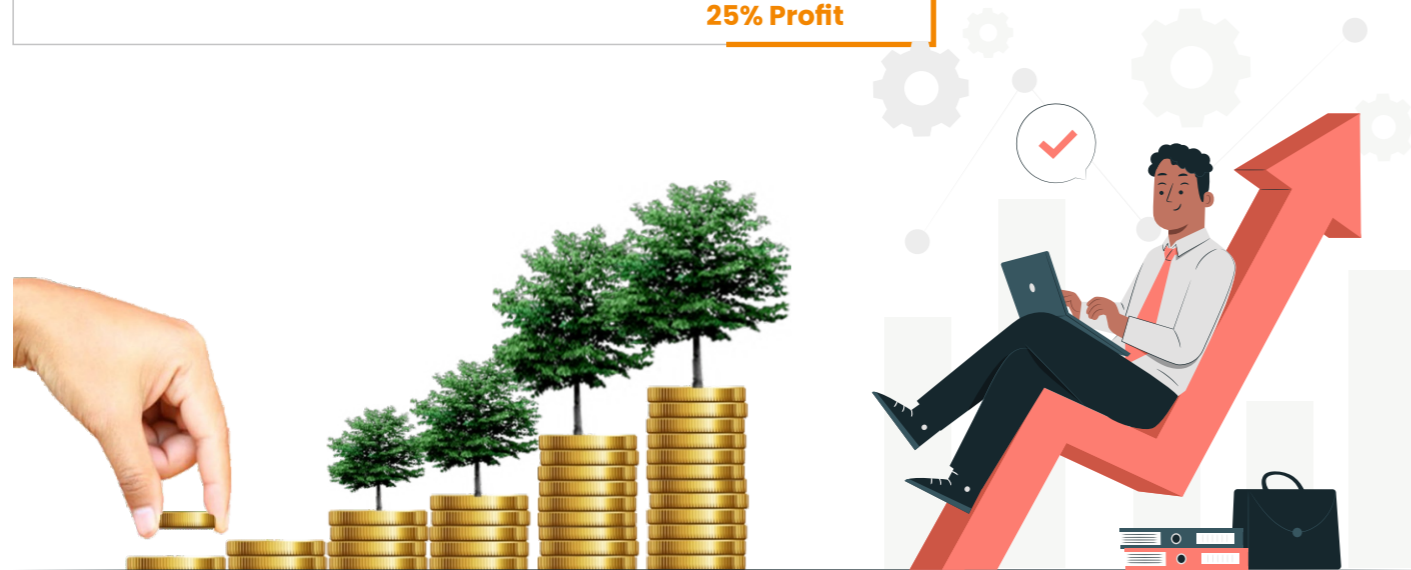
Selling products to directly customers is the first step to success and building a solid foundation for your business. Retail selling is the safest way to earn Incentive instantly, along with satisfying a long term business and consumer.

Retail profit is the difference between the purchase of products (distributor price / DP) by Independent Distributor and the price at which these products are sold (maximum retail price / MRP).

In the Preetcare compensation plan, Independent Distributor can earn a retail profit up to 40% on the MRP of the products.

The following examples help in understanding retail profit: -

MRP	DP	Retail Profit
₹16000	₹12000	₹4000
		25% Profit



## Notes

- D.P. is referred as Distributors price.
- MRP is referred as maximum retail price.
- Retail profit calculations and payments are not made by the company.
- Company reserves the right to further give discount on any product below D.P.

# Business Opening Incentive

When a person is registered as an Independent Distributor in Preet Life Care Compensation Plan and Customers / Independent Distributors who joined voluntarily under him/her sell products, then on every sale some special points are generated which are called as Point Volume (PV) points. These PV points are given to every Independent Distributor in the upward network. Preet Life Care Compensation Plan pays Business Opening Incentive to Independent Distributors to enjoy the goods with an ease. Independent Distributors will earn 20% of the PV sale by your Independent Distributor who joined voluntarily in generation 1 as Business Opening Incentive. The Value of 1PV is Rs. 10/-.

**For example:** An Independent Distributor "U" has sponsored 3 Independent Distributors under his / her network: "A", "B", & "C".

All Independent Distributors who joined voluntarily sell products of 4000 PV, 2000 PV, & 4000 PV respectively. Then, Business Opening Incentive for U will be calculated as:

$$A (4000 PV) = 20\% \times 4000 = 800 PV$$

$$B (2000 PV) = 20\% \times 2000 = 400 PV$$

$$C (4000 PV) = 20\% \times 4000 = 800 PV$$

Total Business Opening Incentive on sale of products by 3 sponsored Independent Distributors = Total PV earned x Value of 1PV

$$Total PV earned = 800 PV + 400 PV + 800 PV = 2000 PV$$

$$Value of 1 PV = Rs. 10/-$$

$$Value of 2000 BV = 2000 \times 10/- = Rs. 20000/-$$



## Notes

- PV refers as Point Volume.
- Business Opening Incentive is calculated and paid on weekly basis.
- **Closing Period:** Business Opening Incentive is calculated on the Business done between 00:00:00 every Friday to 23:59:59 PM every Thursday.
- **Payout Period:** Business Opening Incentive is paid on 7th day of every corresponding Tuesday of closing period.
- Active Business is calculated after all cancellations and refunds deducted from the current payout period.
- Company reserves the right to change / modify Business Opening Incentive

# Sales & Marketing Matching Incentive

Preet Life Care has devised a unique compensation plan wherein an Independent Distributor can earn by transacting in fast moving products. Once products are sold / marketed in the market by Independent Distributor and his/her groups joined under him / her in Preet Life Care Compensation Plan, Preet Life Care entitles the Independent Distributor to earn a Sales & Marketing matching incentive. Sale / marketing of each product in a group generate special points, called as Point Volume (PV). Sales & Marketing Matching Incentive is calculated and paid to the Independent Distributor based on successfully building Point Volume within the placement group. As your groups begins to grow you are entitled to earn Sales & Marketing Matching Incentive based on the total PV generated in your 1st Highest Group and 2nd Highest Group. The PV accumulated by your groups is known as Group Point Volume. The Sales & Marketing Matching aspect of the Preet Life Care Compensation Plan is calculated from your network, with 2 Business groups – 1st Highest Group & 2nd Highest Group. When an Independent Distributor successfully builds Point Volume (PV) within the network, he / she get rewarded with the Sales & Marketing Matching Incentive. As their group grows, they will be entitled to get Sales & Marketing Matching Incentive according to matched Point volume (PV) generated on either side. The Value of 1PV is Rs.10/-.

## For Example:

An Independent Distributor is able to recommend sales of 100 PV in 1st highest group and 100 PV in his/her 2nd highest group joined voluntarily under him/her, it makes him / her eligible to earn matched 100 PV as Sales & Marketing Matching Incentive from his 1st Highest Group and 2nd Highest Group.



	LEFT TEAM	RIGHT TEAM	
Total PV as per Closing Period	100 PV	150 PV	100 PV Matched PV
Matched PV	100 PV	100 PV	100 PV x 10/- PV = 1000 PV
Balance PV	0 PV	50 PV	
Total PV as per Closing Period	500 PV	350 PV	
Total PV	500 PV	400 PV	400 Matched PV
Matched PV	400 PV	400 PV	400 PV x 10/- = Rs. 400/-
Balance PV	100 PV	0 PV	

## Notes

- Sales & Marketing matching Incentives are calculated and paid on weekly basis.
- The maximum threshold limit for earning Sales & Marketing Matching Incentive is Rs. 50000 per Day
- Closing Period: Sales & Marketing Matching Incentive is calculated on sales made between 00:00:00 every Friday to 23:59:59 PM every Thursday.
- Payout Period: Sales & Marketing Matching Incentive is paid to the Independent Distributors on every corresponding Tuesday of the closing period.
- To earn Sales & Marketing Matching Incentive, Independent Distributors must have 2 personal enrolled teams.
- The maximum threshold limit for earning Sales & Marketing Matching Incentive is according to the self sale done by Independent Distributor as follow:

LEFT TEAM	THRESHOLD LIMIT
25 PV	25000
50 PV	50000
100 PV	100000

- Active Business is calculated after all payments and refunds deducted from the current payout period.
- The company reserves the right to change / amend the Sales & Marketing Matching Incentive.

# Mentor Incentive

Preet Life Care has devised a unique incentive where a Independent Distributor can earn an Mentor incentive from a Independent Distributor under whom he/she joined voluntarily. Preet Life care will distribute 10% of Sales & Marketing Matching Incentive PV of Independent Distributor among all those Independent Distributors who joined under him/her voluntarily up to 1 level personnel enrolled him /her as Mentor incentive. To get this Mentor Incentive a Independent Distributor has to generate minimum self sale of 100 PV every week. The Mentor incentive is calculated as follow:

**For Example:** You have joined by 3 Independent Distributor: A, B, & C.

Total Sales & Marketing Matching Incentive PV earned by YOU= 50000 PV

Mentor incentive from YOU to a Independent Distributor =  $\frac{10\% * 50000 \text{ PV}}{3} = 1666.66 \text{ PV}$

Mentor incentive earned By A=1666.66 PV \*10/- = 16666.60/-

Mentor incentive earned By B=1666.66 PV \*10/- =16666.60/-

Mentor incentive earned By C=1666.66 BV \*10/- =16666.60/-



## Notes

- PV referred to as Point Volume
- Mentor incentive is calculated on and paid on weekly basis.
- Closing Period: Mentor incentive is calculated on sales made between 00:00:00 every Friday to 23:59:59 PM every Thursday.
- Payout Period: Mentor incentive is paid to Independent Distributors on every corresponding Tuesday of closing period
- Active Business is calculated after all cancellations and refunds are deducted from the current payout period as per government norms.
- Company reserves the right to change/modify the Mentor incentive.

# Overriding Incentive

Preet Life Care has devised a unique incentive where a Independent Distributor can earn an Over Riding Bonus from a Independent Distributor joined under him/her. He /She will get 30% of Sales & Marketing Matching Incentive PV earned by Independent Distributors joined under him/her up to 3 level personnel enrolled him /her as Over Riding Bonus mentioned in the below table.

S. No	LEVEL	INCENTIVE SLAB
1	Level 1	20 %
2	Level 2	5 %
3	Level 3	5 %

To get this Over Riding Bonus a Independent Distributor has to generate 100 PV From a minimum of 2 direct personnel enrolled groups joined under him /her, and a minimum self sale of 50 PV every week.



## Notes

- PV referred to as Point Volume
- Over Riding Bonus is calculated is calculated on and paid on weekly basis.
- **Closing Period:** Over Riding Bonus is calculated on sales made between 00:00:00 every Friday to 23:59:59 PM every Thursday.
- **Payout Period:** Over Riding Bonus is paid to Independent Distributors on every corresponding Tuesday of the closing period
- To earn an Over Riding Bonus, Independent Distributors must have 2 direct personal enrolled teams.
- Active Business is calculated after all cancellations and refunds are deducted from the current payout period as per government norms.
- Company reserves the right to change/modify the Over Riding Bonus.

# Diamond Incentive

Preet Life Care entitles its Independent Distributor a Diamond Incentive equivalent to 3 (Three) percent of total Point volume turnover of every month to develop his/ her business which entity will distribute among all the Independent Distributor whose business matches 1000000 PV and above in his / her 1st Highest Group & 2nd Highest Group enrolled under his / her personal enrolled Team. Preet Life Care will distribute equally this Diamond Incentive among all the Direct Seller who will generate 50000 PV in his / her 1st Highest Group & 2nd Highest Group enrolled under his / her personal enrolled Team and self sales of 500 PV every business cycle. The Diamond Incentive is calculated as mentioned below:

$$\text{DIAMOND INCENTIVE} = \frac{3\% \text{ of Company's Monthly PV Turnover}}{\text{Total No. of Diamond Incentive Achievers}}$$



## Notes

- Diamond Incentive is calculated and paid on monthly basis.
- **Closing Period:** Diamond Incentive is calculated on the Business done between 1st & last day of every month.
- **Payout Period:** Diamond Incentive is paid on 5th day of every corresponding of business cycle.
- To earn Diamond Incentive, Direct Sellers must have 2 personal enrolled teams.
- Active Business is calculated after all cancellations and refunds deducted from the current payout period.
- Company reserves the right to change / modify Diamond Incentive.

# Performance Rewards

The Preet Life Care Compensation Plan has appreciated the increasing sales done by hard work to Independent Distributor through performance rewards. Independent Distributor can earn performance rewards at the level of business they have achieved. For more information about the performance reward, please visit our website:- \_\_\_\_\_



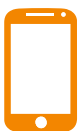
## Notes & Disclaimer

1. The Independent Distributor Registration is absolutely free and the company does not ask for any registration fee for it.
2. Calculations of monthly / weekly incentives will be carried out by the software systems only.
3. All necessary tax deductions from earned incomes and rewards would be made as per the Govt. laws.
4. All the illustrations and examples given herein are just for readers' understanding purpose.
5. All the calculations work on the pro rata basis.
6. Preet Life Care Compensation Plan is a hardcore sales & marketing of its Products. It is not any type of money-making scheme. It is not an overnight millionaire making program.
7. The incomes from any plan are subject to your efforts and as per terms & conditions given on the website: \_\_\_\_\_
8. Grievances or complaints, if any, shall be resolved in accordance with the Grievance Redressal Mechanism provided by the company or through arbitration as per laws of the land.
9. Disputes if any will be resolved in the legal jurisdiction of Bilaspur courts (Chhattisgarh, India) only.
10. All rights reserved. The company may change / amend / alter / update any income or payment calculation method without any prior information. For updates please visit our website: \_\_\_\_\_
11. Disclaimer – An Independent Distributor's success depends in great part upon his or her skills, efforts, dedication, desire, and motivation. Becoming Independent Distributor of Preet Life Care Private Limited is not a guarantee of income. Average income from the Preet Life Care Compensation Plan has not been established. This explanation of the Preet Life Care Compensation Plan is a description of how commissions may be earned under the Preet Life Care Compensation Plan. It is for illustrative purposes only. There are no guarantees, warranties or assurances that any level of income, earnings or success will be earned or attained by any Independent Distributor. All Independent Distributors are responsible for meeting all business volume and Independent Distributor requirements, qualifications and/or deadlines applicable to them. Actual results will vary and will be a result of various factors such as expertise, ability, motivation and time spent promoting and selling Preet Life Care Products.



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